

# ROI Healthcare Solutions acquired by Acuvance, a portfolio company of Trinity Hunt



ACQUIRED BY

ACUVANCE

60<sup>th</sup>

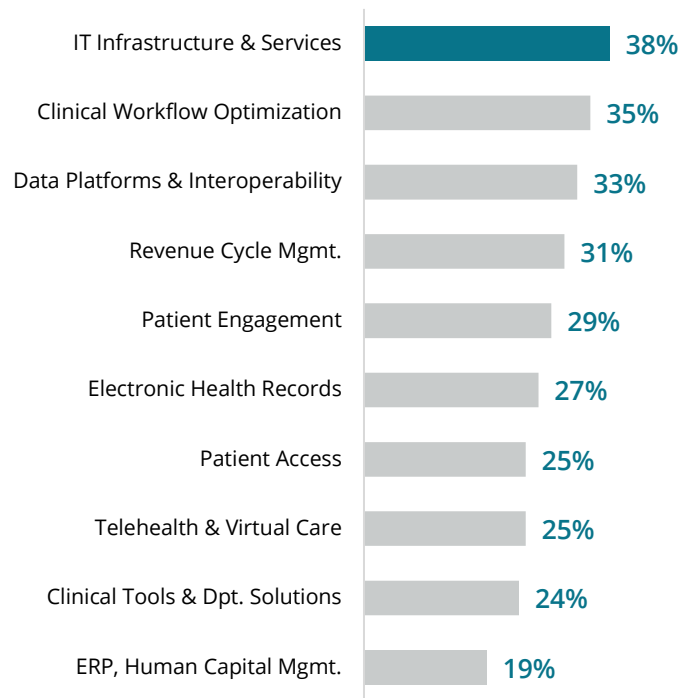
Healthcare  
Technology  
Transaction

200+

Health  
Sciences  
Transactions

Through this acquisition, Acuvance will build a dedicated Healthcare ERP practice focused on helping organizations successfully implement and optimize core enterprise systems across finance, supply chain, and human capital management, including workforce management solutions.

## Providers Top Investment Priorities<sup>1</sup>



<sup>1</sup>Bain 2024 Provider and Payer HCI Survey (n=150)

Consultants play a critical role in designing, implementing and optimizing cloud-based solutions by utilizing industry-leading best practices.

- **Providers' continued investment in IT Infrastructure and Services** highlights an industry-wide focus on operational efficiency and cost management. **AI has increased the importance** of modern IT systems as the centralized, integrated data access across departments is critical for deploying AI applications.
- Robust ERP solutions **support the data infrastructure** needed to leverage emerging digital capabilities. Modern ERPs are incorporating AI/ML as core capabilities, turning the ERP into a hub of real-time, valuable data for business insights.
- **The shift from legacy on-prem systems to cloud-based solutions** is driven by the need for reduced upfront infrastructure costs, minimized maintenance expenses, increased financial flexibility, and investment scalable, future-proof solutions. Real-time data access through cloud-based ERPs allows healthcare teams to securely access critical information from anywhere, supporting collaboration and improving patient care outcomes.
- While Gartner's Magic Quadrant has repeatedly recognized Infor as a leader in Cloud ERP and Oracle's well-established position in the ERP market will be bolstered by the company's acquisition of Cerner EHR, Workday is by far attracting the most market attention. **Workday is growing rapidly in the healthcare industry and is a top priority ecosystem for investment.**

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**"ROI has built an exceptional business grounded in real-world ERP experience and a strong focus on client outcomes.** Their work fits naturally with our broader advisory services and allows us to better support healthcare organizations as they modernize critical systems. Just as important, ROI brings a team with deep ERP experience and a disciplined, client-focused approach to delivery."

- Josh Nazarian, Chief Executive Officer of Acuvance

**"This partnership marks an exciting next chapter for ROI.** We were intentional about finding a partner that aligned with how we work and what we value. Joining Acuvance gives our team more resources and reach, allowing us to continue delivering great work for our clients while expanding the services we can bring to them."

- Bill Starks, President of ROI Healthcare Solutions

"ROI's 25-year track record of successful client engagements has earned the Company a trusted reputation among health systems for solving complex challenges. By positioning ROI's specialized capabilities at the convergence of the economic and technology trends shaping the healthcare industry, **Crosstree generated competitive interest among strategic acquirers enabling ROI to confidently select Acuvance as their ideal growth partner.**"

- Ben Garber, Director at Crosstree Capital Partners

### About Acuvance

Acuvance is a national healthcare advisory platform delivering integrated strategic, operational, financial, clinical, technology, and compliance solutions to hospitals, health systems, physician enterprises, and healthcare organizations nationwide. Backed by Trinity Hunt Partners, Acuvance is built through the integration of firms with deep industry expertise and a shared commitment to helping healthcare leaders navigate complexity and drive sustainable performance.

For more information, visit [acuvance.com](https://acuvance.com)



### About ROI Healthcare Solutions

ROI Healthcare Solutions is a nationally recognized provider of hospital ERP implementation, optimization, and program management services. For more than 25 years, ROI has partnered with hospitals and health systems to successfully execute complex ERP transformations, supported by deep expertise and formal partnerships with leading ERP platforms.

For more information, visit [roihs.com](https://roihs.com)



### Other Recent Healthcare Technology Transactions

<p>Acquired by</p> <p>a portfolio company of</p> &	<p>Acquired by</p>	<p>A Portfolio Company of</p> <p>Acquired</p>	<p>Divested its 'Enterprise Technology' Division to</p> <p>Software for Life</p>	<p>Acquired by</p>
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